

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 05494 120757Z

17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 036173

R 111340Z DEC 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 3485

AMEMBASSY COPENHAGEN

AMEMBASSY HELSINKI

AMEMBASSY OSLO

UNCLAS STOCKHOLM 5494

FOR BIC/OIM/AJCAYA

E.O. 11652: N/A

TAGS: BEXP, SW

SUBJECT: COMMERCIAL PROGRAM:STC EXHIBITION FOLLOW-UP; PLANT

MAINTENANCE SAFETY & SECURITY EQUIPMENT EXHIBITION,

OCTOBER 22-26, 1973

REF: STOCKHOLM 3853; 2) STOCKHOLM A-447, DECEMBER 4, 1974.

1. NFE INTERNATIONAL, 331 W. NORTHWEST HIGHWAY, PALATINE, ILL. 60067; TEL: 312-359-6780; REPRESENTED BY GEORGE DUPRE (SIGNED FINAL SHOW REPORT DIB 411P), SIGNED THREE AGENCY AGREEMENTS DURING EXHIBITION OF OF WHICH WAS STATED BY HIM TO BE L.E. NIKLASON, ARVID MORNES VAG 17, S-161 59 BROMMA, TEL: 08/87 34 31)

2. STC HAS BEEN INFORMED BY AGENT THAT DESPITE REPEATED INQUIREIS BY LETTER AND TELEGRAM, FIRM UNABLE TO RECEIVE REPLY FROM US PRINCIPAL. AGENT IS PRESSED TO SUPPLY EXTRA ACCESSORIES TO MACHINE SUPPLIED TO MAJOR SWEDISH FIRM AND HAS TENDER REQUESTS FROM OTHERS FOR WHICH IT ANXIOUS TO MAKE PROPOSALS. UNDERSTAND FROM SWEDISH FRIM THW THE DIRECTOR OF INTERNATIONAL SALES, EUOPE FOR NFE FRANCO MALANO, LAMCA SAS, VIA SUSA 37, 10138 TORINO, ITALY IS ALSO NOT RESPONSIVE.

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3. FYI ONLY - ONE OF NIKLASON'S CUSTOMERS IS SAID TO BE
BOFORS AND ANOTHER THE SWEDISH STEEL GIANT GRANGES.

4. WOULD APPRECIATE YOUR CONTACTING FIRM AND URGING FOLLOW
THROUGH OR APPROPRIATE RESPONSE TO SWEDISH AGENT. WOULD
APPRECIATE RECEIVING COPY OF NFE REPLY.
STRAUSZ-HUPE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 11 DEC 1974
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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Review Markings:

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To: COM
Type: TE
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